COMPANYPROFILE

NOV 22







Objectivo is specialized in information and cyber security service



Cross-industry Experience

More than 10 years of experience serving major companies in

- Automotive
- Defense
- · Communications & Technology
- Utilities
- Financial and Insurance Services
- · Industrial Products & Services
- · Health & Life Sciences
- Retail



Core competencies

Our advisors transfer the skills gained in different markets

- Information & Cyber Security
 Strategy and transformation
- · Information Risk Management
- · Information Risk Governance
- Operational Excellence
- · Information Security
- · Cyber Risk and Security
- · Information Security Education
- · Information Security Service



Combined expertise



The first private non academic Italian Business & Management School



TAILORED SECURITY APPROACH

Obiectivo develops a strategic and «tailor-made» approach for customers, which includes all the elements relevant to their business. In the absence of this point of view the strategy will be partial and ineffective

ORGANIZATION & GOVERNANCE

Governance structures: to define and control risk levels and to select appropriately trained "talents" and personnel to spread the "risk culture"

INFRASTRUCTURE

Security infrastructure: properly designed, implemented and governed to support information security processes



Cyber Risk Management Strategy

A "tailored" strategy, which addresses by 360° the manage-ment of information/cyber risk, requires a correct address of its fundamental components by a continuous auditing and compliance process

POLICY. STANDARD & LEGAL

Security Policies: to implement the strategy and adapt it to standards/regulations

PROCEDURE

Security Procedures: for the alignment to cybersecurity strategies and policies



OBIECTIVO OFFERING

We have developed a unique value proposition to assist our customers in the most complex transformation process in Information & Cyber Security

NOT EXHAUSTIVE

Information & Cyber Security Pillars



Cyber Security Advisory & Analysis



Cyber Security Skills Improvement



Service +



Application & Information Security Management



Legal & Compliance

Objective Offering

Awareness, Cyber Talk; Coaching, Virtual Education....

DPO as a service/support, CISO as a service/support, Third Party

Assessment & Audit, Assessment & Audit as a service, Process Simulations, Crises Event Simulations, Audit Privacy Simulations.

Assessment & RA,

Tech Ass, Gap/Risk Analysis BSA, BIA

Quantitative RA

Sicurezza OT/IOT

Continuity **Management**

Business

Cyber Risk Management Strategy

Offering Dimension









Secure SW development

Security Infrastructure Architecture Supplier Selection

Secure Architecture

Compliance Iso/lec 27x; GDPR; 62443; Nis, 285/BCE, Gefia, Ivass.....

Audit & Compliance

OBIECTIVO OFFERING Cyber Security Advisory & Analysis - HIGHLIGHTS

NOT EXHAUSTIVE

Information & Cyber Security Pillars



Cyber Security Advisory & Analysis



Cyber Security Skills Improvement



Service +



Application & Information Security Management



Legal & Compliance

Cyber Jumanji*

Service based on an immersive simulation platform used to test critical procedures and evaluate their applicability. It helps to analyze vulnerabilities and generate remediations plan

RiskOut**

Platform for the third party management, evaluation and audit. Based on industry standards and regulations it evaluates and assigns a score to suppliers based on the services they are applying for

IACS Framework**

Risk assessment and management Solution for industrial environments. Analysis of the technological and organizational part that allows to quantify the risk for single item

Threat Modeling

Threat modelling for new services and innovative products. Through an accurate study we define the most probable risk scenarios and test the vulnerabilities of the solutions

- *Service based on an Obiectivo exclusive licensed platform
- ** Proprietary framework developed on the basis of international norms and standards

OFFERING DIOBIECTIVO Cyber Security Skills Improvement - HIGHLIGHTS

NOT EXHAUSTIVE

Information & Cyber Security Pillars



Cyber Security Advisory & Analysis



Cyber Security Skills
Improvement



Service +



Application & Information Security Management



Legal & Compliance

Cyber Talk

Short but intense talks held by high-level speakers which aim to rise awareness levels among the organizations top managers, in an engaging TED talk like mode

Cyber Specialization*

Training that helps fill the GAP of technical skills and operationally test the knowledge gained in e-lab built on real scenarios

Cyber Arena*

Hyperrealistic simulation platform that allows organizations to train teams through computer attack experiments in a simulated, secure and controlled environment

Cyber Culture

Communication campaigns of high Impact developed with the logic of educating by entertaining in order to stimulate a virtuous attitude of internal staff and stakeholders

*Platform of virtual learning & e-lab



NOT EXHAUSTIVE

Information & Cyber Security Pillars



Cyber Security Advisory & Analysis



Cyber Security Skills Improvement



Service +



Application & Information Security Management



Legal & Compliance

Ciso as a service/support

Not all companies have an internal department for cyber security, which is why we give the opportunity to rely on our structure either for ongoing support or for a full oustsourcing of the CISO function

DPO as a service/support

Not all companies have an internal organization for data privacy, which is why we give the opportunity to rely on our structure for either continuous support or for a full oustsourcing of the DPO or the entire management of GDPR compliance

Third Party Assessment

The verification of third parties is a fundamental aspect in cyber governance, for this reason we have created an assessment / audit as a service

OFFERING DI OBIECTIVO

Application & Information Security Management - HIGHLIGHTS

NOT EXHAUSTIVE

Information & Cyber Security Pillars



Cyber Security Advisory & Analysis



Cyber Security Skills
Improvement



Service +



Application & Information Security Management



Legal & Compliance

Service Design

Design of services, solutions and architectures, vendor identification, product selection, solution validation

Sw Threat Modeling

Threat modelling of critical or innovative software.

Through a study we define the most likely and impactful risk scenarios and test the vulnerabilities of the solutions

OBIECTIVO OFFERING Legal & Compliance - HIGHLIGHTS

NOT EXHAUSTIVE

Information & Cyber Security Pillars



Cyber Security Advisory

& Analysis



Cyber Security Skills Improvement



Service +



Application & Information Security Management



Legal & Compliance

285/BCE/Gefia (Financial Services)

Gap & maturity analysis, mitigation plan.

Assessment model, Risk analysis framework*, audit plans

IVASS (Insurance)

Gap & maturity analysis, mitigation plan.

Assessment model, Risk analysis framework*, audit plans

62443* (Industry)

Gap & maturity analysis, mitigation plan.

Assessment model, Risk analysis framework*, audit plans

NIS (Critical infrastructure)

Gap & maturity analysis, mitigation plan.

Assessment model, Risk analysis framework*, audit plans

* Proprietary framework developed based on international norms and regulations



CUSTOMIZED APPROACH TO SPECIFIC BUSINESS RISKS

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Initial Diagnostic

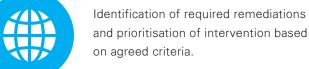
We support your organization with a 4 step approach

Planning & Setup

Setup a programme to deliver the remediation required and PMO support

- How to setup the execution structure?
- What governance and processess are reuired?

Gap Analysis — and prioritization



- Which are the gaps?
- Which are the prioritisation key drivers?

Analysis of the possible impact of regulations and standards compared to existing services and planned activities

- Which services are impacted?
- Which are the requirements?
- Which are the best practices?







Options assessment and implementation planning

Explore options available (e.g.build/buy/outsource)

- How to evaluate the options?
- What changes are required to the operating model?



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